



## FOREIGN CHAMBERS BUSINESS LIAISONS

B-to-B International

*This database consists of* key decision makers in companies that are members of foreign Chambers of Commerce in more than 50 countries listed in this file.

*Sourced from* foreign Chambers of Commerce.

### SEGMENTS

40,420	Mailing List	\$195/M
30,963	Telemarketing List	\$195/M
15,638	Fax List	\$195/M
10,116	Email List	\$195/M

### GEOGRAPHY

Worldwide

### MINIMUM ORDER

Quantity: 3,000

### METHOD OF ADDRESSING

Email Delivery *FREE of charge to mail house*

Floppy disc 15.00/F each

CD-ROM 50.00/F each

Labels 15.00 / M

Courier charges: at cost, Key Coding available

### RECOMMENDED USAGE

Professional skills-building materials

Travel-related offers

Financial services for expatriates

### SELECTS

Geography, Industry, Job Title,  
Language, Area of Responsibility

All Selects: *FREE of charge*

### UPDATE FREQUENCY

Every 3 months

### DELIVERY

48 hours

### COMMISSION

Broker: 20%

Agency: 15%

### UNIT OF SALE

n/a

### SAMPLE REQUIRED



**GEOGRAPHICAL BREAKDOWN OF POSTAL ADDRESSES as of June 01.2003**

572	Argentina	1,010	Thailand
1,640	Australia	107	Turkey
831	Austria	225	United Arab Emirates
625	Belgium	1,514	United Kingdom
575	Brazil	1,300	United States
114	Bulgaria	106	Venezuela
2,318	Canada	1,246	OTHERS
352	Chile		
2,214	China (excl. Hong Kong)		
123	Colombia		
307	Czech Republic		
294	Denmark		
608	Egypt		
352	Finland		
2,457	France		
2,552	Germany		
197	Greece		
3,484	Hong Kong		
241	India		
1,364	Indonesia		
114	Iran		
292	Ireland		
400	Israel		
1,596	Italy		
2,472	Japan		
833	Malaysia		
165	Mexico		
797	Netherlands		
1,056	New Zealand		
110	Nigeria		
347	Norway		
120	Peru		
1,131	Philippines		
345	Poland		
293	Portugal		
290	Romania		
903	Russia		
822	Saudi Arabia		
709	Singapore		
347	South Africa		
301	South Korea		
618	Spain		
470	Sweden		
637	Switzerland		
950	Taiwan		

**Selections by Industry Classification:**

agriculture, forestry, fishing  
 mining  
 construction  
 manufacturing  
     transportation, communication, electric, gas  
 wholesale trade  
 retail trade  
     finance, insurance, and real estate  
 services  
     public administration

**Area of Responsibility**

general management  
     marketing and sales  
 finance and accounting  
 human resources  
 production and logistics  
 management information systems  
 quality control  
 purchasing

*For countries not listed above, please contact us for counts.*